

**Sales Executive**  
**Full Time, Permanent**  
**OTE up to £45,000**  
**Remote or Office Based (Macclesfield)**

Zinc Media is a well-established, market leading digital media company who are expanding the sales team due to growth. We are looking for driven, energetic and money motivated individuals to come and join our ever-growing team.

**As a Sales Executive you will be:**

- Responsible for cold call
- Be able to build rapport with businesses
- Sell all relevant products to the business
- Close all opportunities
- Proactively optimise your pipeline to ensure fully populated to hit individual revenue targets

**What's on offer for you:**

- Excellent weekly cash incentives
- Uncapped achievable commission structure
- Remote working or office based
- Flexi-Hours
- Maternity/paternity pay & baby first aid
- Free car parking
- Company days out
- Employee Assistance Programme & wellbeing app
- Contribution towards annual eye test and VDU glasses

**Skills & Experience**

- You will have a proven track record in successful sales/telesales/lead gen
- Excellent and confident communicator both verbally and face to face
- Able to handle difficult situations with a calm and professional manner
- You must be driven and energetic
- Be a key team player